

New Life for old Cardboard

How a Spanish motor parts supplier benefits from an HSM packaging machine.

From its base in Zaragoza, Automoción Oryx Parts S.L. has been supplying spare parts for motors since 2001. The company generates a large quantity of packaging waste which, in turn, generates costs and takes up a lot of time. This family company now uses an HSM packaging machine, which gives the material a sustainable, second lease on life.

The experts in this 12-man company supply their customers with the motor parts required for a fast, complete and inexpensive repair. The specialists can offer a wide range of high-class parts – without losing sight of the quality aspect. This is always at the forefront when selecting their own suppliers. Automoción Oryx Parts S.L. requires that the suppliers adhere to strict quality standards and have an environmental management system in place, which is characterized by certified products and processes.

In addition, the company also offers a service which does not stop when the parts are sent out. The Spanish family company also offers comprehensive technical support and a customer service which can answer questions and solve problems quickly.

What to do with the used Cardboard?

A supplier of motor spare parts naturally has to deal with a lot of packaging waste. And since Automoción Oryx Parts S.L. did not only not have any use for the waste, but also had to spend time and money on its administration and removal, there was an easy decision to make: a packaging machine was needed to transform the old cardboard into padding mats and bolstered up filling material. This would also increase the efficiency of the order preparation. Additionally, the company wanted to save on buying filling material which they had bought up to now from external suppliers.

During an extensive internet search, the company came across HSM. The personal visit by the HSM sales responsible to Automoción Oryx Parts S.L. sealed the deal. On the one hand because he could explain the product in detail and answer the most important questions immediately. On the other hand, the staff from the Spanish spare parts company were able to assure themselves that the

machine they wanted did indeed match their requirements exactly.

Profipack in Practice

The packaging machine HSM Profipack P425 240V is now doing a great job. In one single step, it is transforming several layers of used cardboard into padding mats and bolstered up filling material at Automoción Oryx Parts S.L. Thanks to the steering castors, the machine is mobile and can be used with great flexibility. A reliable removal of the dust is ensured thanks to the integrated connector.

Depending on their requirements, the users can adjust the intake speed with complete flexibility. The Spanish family company benefits from the infinitely variable working width because they can generate the packaging material to exactly the size they need. And in case anything untoward happens, the machine can be stopped immediately using the emergency off switch.

Sustainable Output guaranteed

The HSM packaging machine gives the previously unused packaging waste a new purpose in life. The new packaging material now provides optimum protection for the motor spare parts. The HSM Profipack P425 240V is used two or three times a month and processes between 8 to 10 m³. of cardboard – an output which not only satisfies the Spanish company's wish regarding sustainability, but will also give a Return on Investment in about two to three years.

But the most important thing for Automoción Oryx Parts S.L. is the environmental aspect, which is greatly appreciated not only by the company itself, but also by their customers.



The employees appreciate the convenient operation of the HSM ProfiPack.



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